

MATERIAL HANDLING

DO'S, DON'TS AND TRICKS OF THE TRADE



PLAN ON SAVING

LET'S LOOK AT SOME
ACTUAL MATERIAL
HANDLING RATES BETWEEN
DIFFERENT SERVICE
CONTRACTORS



ACTUAL PHOENIX MATERIAL HANDLING RATES*

Classification	Show: LULAC Convention	Show: TMS
ADVANCE Crated**	\$196.50	\$178.50
ADV Additional Handling	\$254.50	\$232.50
ADV Crated – OT in and out	\$289.50	\$263.50
DIRECT Crated***	\$185.50	\$253.50
DIR Additional Handling	\$241.50	\$219.50
DIR Crated – OT in and out	\$364.50	\$304.50

*Rates shown are direct comparisons for 200 lb. minimum shipment requirement.



NEXXTSHOW MATERIAL HANDLING RATES FOR CREATIVATION*

Classification	Show: Creativation
ADVANCE Crated	\$170.00
ADV Additional Handling	\$170.00
ADV Crated or AH, OT in and out	\$170.00
DIRECT Crated	\$166.00
DIR Additional Handling	\$166.00
DIR Crated or AH, OT in and out	\$166.00

**Advance to Warehouse Shipments: includes storage for up to 30 days in advance at the warehouse address, followed by delivery to showsite for move-in

***Direct to Showsite Shipments: Shipment directly to showsite on days specified in event move-in schedule.



KNOW YOUR OPTIONS

- Ship to Advance Warehouse or Direct to Showsite.
- Drive in yourself if you are local, and utilize caddie/cart service (a flat fee for one round trip from your vehicle to your booth and back). If you do not use cart service, you will pay the standard material handling rates for your shipment.
- Hand Carry Option: anything that you can physically carry can be brought through the main entrance to the center.
- Freedom Shipping: A NexxtShow exclusive that offers a flat rate for round trip transport, material handling and priority empty return. You'll save between 15-33% over standard rates.



IMPORTANT

- Whether you choose to ship advance or direct, pay close attention to the receiving dates listed in the Show Information portion of the online Marketplace. Any freight received outside of the acceptance dates will be subject to a surcharge (either late-to-warehouse, or off-target).
- Be familiar with the show move-in schedule, and try to arrange for your freight to be delivered on a weekday, during straight time, to save you money. In some situations, this is not an option.
- Arrange outbound shipping prior to show break. If you don't have a carrier pre-planned, or if your carrier fails to show up, your freight will be re-routed on the show's official carrier, which will cost you more.



CONSIDER YOUR INVESTMENT

- If you're shipping freight in, make sure it's concealed on all 4 sides. This will help protect your items from damage in transit, and make it easier and more efficient to have your freight unloaded.
- Consolidate multiple shipments into one shipment to save money. Remember that each shipment over 50 lbs. will incur a 200 lb. minimum material handling charge.
- Reuse packing materials. While unpacking, place your packing materials back into your empty containers to help expedite your packing at show close.





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ADDITIONAL TIPS

TO MAKE YOUR LIFE
EASIER

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- Remember that you are being charged by the weight of your shipment. If you really don't need it, don't waste money shipping it.
- Instead of shipping an exhibit, consider renting a custom exhibit, or a rental booth package. NexxtShow's team can assist with this option.
- Familiarize yourself with show rules before shipping in a vacuum or other item that may not be permitted in your booth.
- Our Personal Exhibitor Assistants are always available to provide shipping estimates so that you can anticipate your material handling costs, and make adjustments beforehand, if necessary.

WE ARE HERE TO HELP
YOU HAVE AN
EXCEPTIONAL
SHOW EXPERIENCE

www.nexxtshow.com



Customer Service



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